

2011 ARKANSAS CONTINUING EDUCATION

ARKANSAS AUCTIONEERS LICENSING BOARD (AALB) was created to define and regulate the profession of auctioneers and auction house owners, by prescribing the qualifications of the licensee and to provide a means to impose penalties against those licensees found to be in violation of the act against the public. Any questions regarding licensing in the state of Arkansas, please contact the licensing board at 501-662-1156.

ARKANSAS AUCTIONEERS ASSOCIATION (AAA) is dedicated to promoting the auction method of marketing and enhancing the professionalism of its members. Member benefits range from federal legislative representation to comprehensive continuing education programs, quarterly newsletter, annual membership directory and much more. For more information on the Arkansas Auctioneers Association, please contact Mike Fuller, State Association Executive Director at 501-954-2646.

MAY 9

Durand Center
303 N. Main Street
Harrison, AR 72601
870 391 3547

Speaker: Tom Frieje

Topic: *Basic Personal Property Appraisals*

JUNE 13

Holiday Inn Hotel
3006 S. Caraway
Jonesboro, AR 72401
870 935 2030

Speaker:
Darron Meares

Topic: *Ethics & Professionalism*

SEPTEMBER 12

Clarion Hotel
4813 Central Ave
Hot Springs, AR
71913
501 525 1391

Speaker:

Topic:

REGISTRATION INSTRUCTIONS: Please type or carefully print the information requested exactly as it should appear on all continuing education materials.

Name _____

Company Name _____

AALB# _____ Email _____

Address _____ City _____ State _____ Zip _____

Phone _____ Fax _____

PLEASE CHOOSE ONE CLASS:

(All classes run from 9:00 a.m. - 4:00 p.m. unless otherwise noted.)

- May 9 - Harrison June 13 - Jonesboro September 12 - Hot Springs

Fee: \$40.00

METHOD OF PAYMENT

Check: # _____

Credit Card Type: MC VISA

Credit Card # _____

Exp. Date _____ CVV # (last 3 numbers on the back) _____

Card Holder Name (print) _____

Card Billing Address _____

Billing address is same as Registration address.

MAIL or FAX Completed Registration to:

Arkansas Auctioneers Association
P.O. Box 26142
Little Rock, AR 72221
FAX: 501-224-0988

Faxed registrations will be accepted with credit card payment only. A faxed registration is considered an obligation to attend. Any other questions, call the office at 501-954-2646.

A refund of 50% will be issued if written request is received by mail, fax, or email at least five (5) business days prior to the event. Refunds will not be granted for cancellation requests received after this date.

May 9, 2011 ~ Harrison, AR ~ T.A. (Tom) Freije Ed.D

T.A. (Tom) Freije Ed.D. - Tom earned his Bachelor's Degree in 1969 from ISU, a Masters Degree from DePauw University in 1972 and received his Doctorate in Education Administration in 1982. Tom has been a full time auctioneer since 1984. He is one of the co-owners of Freije and Freije Auctioneers along with his immediate family. Tom started selling at the Stilesville Implement Auction as a teenager and has sold machinery, general merchandise, industrial machines, livestock, vehicles, and real estate. Tom was the lead auctioneer for Auto Auction Enterprises for 13 years and the lead auctioneer at the Cloverdale Livestock Market for 22 years. During the years from 1984 to 2000, he regularly worked over 250 auctions per year. Tom has been a member of the Indiana Auctioneers Association since 1984. In his tenure as a member Tom has served 11 years on the Board of Directors and is presently Secretary-Treasurer. He is a charter member of the Society of Professional Auctioneers. He has taught continuing education for both these entities and has served as Director of Education for both organizations. Tom is an instructor for the Midway Auction School and has been an instructor for the Heaton Appraisal School. His accomplishments as an instructor include coaching the 2005 Indiana State Bid Calling Champion, the 2009 Kentucky Bid Calling Champion, the 2009 Indiana State Bid Calling Champion, and the 2010 Illinois State Bid Calling Champion and three of the finalists in the 2010 World Automobile Auctioneer Championships. Tom has taught a class called "Present and Close the Deal" not only in auction venues but in sales seminars across the country.

June 13, 2011 ~ Jonesboro, AR ~ Darron Meares



Darron Meares, COO - Meares Auction Group - Day-to-day activities include running a 37 year-old auction firm that conducts an average of 120 auctions per year. These auctions include coin collections, firearm collections, Real Estate, Estate, bankruptcies, foreclosures and many other types of auctions. In addition to live onsite auctions, Meares is responsible for coordinating the live and timed online auctions.

Darron Meares is also the founder of Bowtie Benefit Auctions. Bowtie Benefit Auctions, founded in April 2008, has grown in size in a relatively short amount of time. The division was founded to assist non-profit groups, schools and philanthropies in their fundraising methods. The initial goal of the division was to conduct 10 auctions the first year--this number was exceeded substantially and ended the year at 23. In 2009 all current clients were back as well as new clients in North Carolina and the US Virgin Islands.

Meares is an instructor at the Southeastern School of Auctioneering, as well. As an instructor of four sessions per year, Meares teaches auction law, auction promotion, online advertising and online auction procedures. In addition, Meares is a continuing education instructor in SC, NC, GA, KY and speaks throughout the United States at auctioneer association conventions.

Meares works with banks and law firms throughout the United States as a certified asset appraiser. In addition to this, he works with individual collections, divorce cases and insurance appraisals.